# HERTZSCHRAM ACCESS EXCELLENCE



Laurie S. Raab Attorney

# **CONTACT DETAILS**

- (P) (248) 335-5000
- (c) (248) 762-2655
- (F) (248) 335-3346



# **PRACTICE AREAS**

Real Estate

General Corporate

Surgical Facility Licensing

#### **ATTORNEY**

I work on real estate transactions of all types. My 21 years of practicing real estate law has provided me with the knowledge and expertise to efficiently represent clients in various real estate transactions, including leasing and subleasing, acquisitions, dispositions, financing, and landlord tenant disputes. My practice also includes general corporate work. With my extensive experience representing clients on both sides of transactions, I proactively negotiate and draft fair and successful deals. I am proud to have many longstanding clients who continue to retain me to represent them in each new transaction they undertake. To me, this is the greatest compliment and speaks to my strong ability to effectively advocate for my clients.

I also have a unique niche representing freestanding surgical outpatient facilities in all aspects, including obtaining and maintaining state licensing. In my medical and dental practice, I represent doctors, dentists, and medical clinics in financing transactions and in drafting and negotiating office and equipment leases, office sharing agreements, and employment and independent contractor agreements. Additionally, for the past 16 years, I have been successfully representing FSOFs in all aspects of their operation, including working with and advising clients as they applied for and became licensed, correcting noncompliant practices, and defending facilities whose licenses have been challenged due to compliance issues and as a result of complaints brought against them. I have expertise in the broad, and often times, onerous regulations that govern freestanding surgical outpatient facilities. I have strong relationships with the Michigan Department of Licensing and Regulatory Affairs and the Attorney General's office.

#### **EDUCATION**

UNIVERSITY OF DETROIT MERCY SCHOOL OF LAW J.D. - 1993 HONORS: ARTICLE & BOOK REVIEW EDITOR MUHLENBERG COLLEGE, ALLENTOWN, PENNSYLVANIA B.A. - 1990 HONORS: DEAN'S LIST, PHI SIGMA TAU HONOR SOCIETY MAJOR: PHILOSPHY

### PROFESSIONAL ADMISSIONS

MICHIGAN, 1993 U.S. DISTRICT COURT EASTERN DISTRICT OF MICHIGAN, 1993 U.S. COURT OF APPEALS 6TH CIRCUIT. 1997

#### **HONORS & AWARDS**

DBUSINESS TOP LAWYERS 2014 FOR REAL ESTATE



# Laurie S. Raab, Esq.

## **TESTIMONIALS**

- 99 We have been working with attorney Laurie Raab in all of our real estate purchases or selling endeavors for many years. Whether personal or commercial ventures, we have found her to be the most thorough attorney we have dealt with in real estate. We have recommended her to anyone looking for her type of services.
- Phave worked closely with attorney Laurie
  Raab for many years on a variety of legal matters.
  Laurie provided services for my family related to purchases and sales of real property, probate concerns, mortgages and land contracts, and other family office issues. Laurie responds quickly and provides value far in excess of the fees charged. In every case Laurie showed technical expertise and outstanding judgment. I will continue to use Laurie's services whenever I need legal advice.
- Laurie Raab has been a tremendous resource for our company on real estate matters. She has handled multi-property land contracts, property acquisitions, and has prepared and reviewed many of our lease agreements. She is always responsive and professional. I would highly recommend her.